

THE
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SPECIALLY DEVOTED TO THE INTERESTS OF THE

BOOK AND STATIONERY TRADE.

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VOL. VI. No. 2.

NEW YORK, Saturday, July 11, 1874.

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JULY 11, 1874.

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he postage on the WEEKLY, which, if paid in advance, is 5 cents per quarter, or 20 cents per annum, must be paid by subscribers at their own post-office.

NOTES IN SEASON.

GO TO THE CONVENTION.

CONVENTION-GOERS will find on another page the facts as to Put-in Bay and how to get there. For the cut of the Bay, we have to express our indebtedness to Messrs. Harper & Bro.; the illustration is from an interesting paper on that locality, which will be found in the Magazine of July 1871.

In order to prepare for our educational issue, which is a double number, we shall not issue any WEEKLY on the 18th. The Educational number will be Nos. 3-4 of the present volume, under date of July 25th. We must urge upon the trade the importance of sending in their lists, information, and advertisements at once. The number will be large and requires extra time for setting, printing, and binding, and we desire to have it delivered on the date named. It is almost unnecessary to point out to the trade the especial advantages of advertising in this number, which, besides enjoying our usual circulation, is spread broadcast by jobbers and dealers, and is always specially preserved for reference through the school term. Dealers wishing editions with imprints should also notify us at once.

We learn from Mr. J. Whitaker that his "Reference Catalogue" was binding at his writing and would be forwarded early in

July. The delay in issuing a work of this kind for the first time is absolutely unavoidable, as we have learned by experience. The book will be, Mr. Whitaker writes, the largest octavo ever issued, containing 3,200 pages and weighing seven pounds. We have secured sufficient copies to supply the advance orders received at this office, but no more. The edition of four thousand copies is all taken up, and two thousand more could have been disposed of.

PORTER & COATES have just ready a new and handsome 8vo edition of d'Aubigne's "History of the Great Reformation." The edition has been out of print for several months, and is now issued in an entirely new style, edited and revised by M. Laird Simons. The editor's abridgement and supervision have been confined to the second part. It is believed that this condensation will add to the popularity of the work, by adapting it to the means and time of those who otherwise might not read it. The editor has labored to preserve the spirit and glowing style of the author; all the facts have been narrated, and, as far as practicable, the original language has been retained.

MR. SCHENCK'S "Life and Public Services of S. P. Chase," a book which unfortunately the Appletons will sell only by subscription, will undoubtedly be the book of the month. It is to be illustrated with a steel portrait and wood engravings, and from the peculiar facilities enjoyed by Mr. Schenck as the intimate friend of the Chief Justice and the chosen biographer of the family, as well as from his own capability, will probably take high rank as the standard biography.

MESSRS. Ivison, Blakeman, Taylor & Co. notify the trade that their prices, discounts, and terms will remain unchanged.

A GOOD stock of guide-books should be on every dealer's shelves at this season, and as there are apt to be many strangers in almost every part of the country during the summer, local dealers will find it wise to keep photographs of their region. When there are any special points of interest and no existing guides, the bookseller often finds it advantageous to publish a local guide-book for himself, either as an advertisement or at some low price, like a dime.

HARPER'S July list comprises two very entertaining works on the polar regions. "Arctic Adventures," by Captain Tyson of the *Polaris*, containing much that is interesting of that unfortunate expedition, and a book of fact and adventure, "The Nimrod of the Sea; or, the American Whaleman," by Captain W. M. Davis, an experienced Arctic Navigator. Novels by Mrs. Oliphant and James Payne, whose works heretofore have met with so much popularity, are also promised, entitled "For Love and Life," and "The Best of Husbands."

CONSIDERING it is hot weather the Appletons offer a goodly July list. The Rev. Charles Kingsley has a common-sense book on "Health and Education," subjects he has already shown his ability to treat vigorously of, and Mr. James Hinton, a most charming English writer, will publish a work on "Physiology for Practical Use." The others of their list are Part II. of Spencer's valuable "Descriptive Sociology," vol 5th of Dr. Flint's "Physiology." Dr. W. A. Hammond's "Lectures on Nervous Diseases" and the "Perspective Series" of Krusi's drawing.

ALPHABETICAL LIST OF BOOKS JUST PUBLISHED.

The Prices in this List are for cloth lettered, unless otherwise indicated. Imported books are marked with an asterisk; Authors' and Subscription Books, or Books published at net prices, with two asterisks.

- Alceatis.** (Leisure Hour Series). 16°. \$1.25.....*Holt.*
- Aubigne.**—The History of the Great Reformation in Europe in the Times of Luther and Calvin. By J. H. Merle D'Aubigne. With numerous steel illustr. 5 vols. in one. *New and enl. ed.*, edited and revised by M. Laird Simons. 8°, pp. 1014. \$5; half calf \$6.50....*Porter & C.*
- Bailey.**—Richfield Springs and Vicinity, Historical, Biographical and Descriptive. By W. T. Bailey. 12°, pp. 227. \$1.50.....*Barnes.*
- Bennett.**—The Orphan's Trials; or, Alone in a Great City. By Emerson Bennett. 12°, pp. 302. \$1.75; pap. \$1.50. *Peterson.*
- Bric-a-Brac Series.** Edited by R. H. Stoddard. Vol. 2. Anecdote Biographies of Thackeray and Dickens. Sq. 12°. \$1.50.....*Scribner.*
- *Burke.**—Select Works. Edited with Introduction and Notes by E. J. Payne, B. A., etc. Vol. 1. Thoughts on the present. Discontent. The Two Speeches on America (Clarendon Press Series). 16°, pp. 62, 314. \$2. *Macmillan.*
- Dana.**—Manual of Geology; treating of the Principles of the Science with Special Reference to American Geological History. By James D. Dana. *New rev. ed. Illustr.* 8°, pp. 850. \$5.....*Iverson.*
- D'Aubigne.** See Aubigne.
- De Mille.**—The Living Link. A Novel. By James De Mille, Author of the "Dodge Club," "American Baron," etc. Illustr. by W. L. Sheppard. 8°, pp. 171. \$1.50; pap. \$1.00.....*Harper.*
- Dickens.**—Barnaby Rudge. By Charles Dickens. With 44 illustr. by J. Barnard (*Household ed.*). Imp. 8°, pp. 263. \$1.50; pap. \$1.....*Harper.*
- *Driver.**—A Treatise on the Use of the Tenses in Hebrew. By S. R. Driver, M. A., etc. (Clarendon Press Series). 16°, pp. 20, 256. \$3.25.....*Macmillan.*
- Dudley.**—Alcohol: Its Combinations, Adulterations and Physical Effects. By Col. J. G. Dudley. 12°, pp. 68. Pap. 25 c.....*Putnam.*
- Great Britain.**—Clark and Finnelly's House of Lords Reports, 1831-46. Edited, with Notes and References to American Law and Subsequent English Decisions, by Hon. J. C. Perkins. (In 12 vols.) Vols. 8 and 9. 8°, Shp. Per. vol. \$6.....*Little B. & Co.*
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- Matthews.**—Grammar and Dictionary of the Language of the Hidatsa, (Minnetarees, Gros Ventres of the Missouri) with an Introductory Sketch of the Tribe. By W. Matthews. 8°, pp. 148. \$10. (Cramorsy Press).....*Shea.*
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- A Chestnutting Together.** C. Adell Bidwell...35

The Convention.

As this is the last number which will reach the trade previous to the general gathering at Put-in Bay, we wish to say to every member whom we may reach, in the largest type at our command, GO TO THE CONVENTION! There never was such an opportunity before the trade as the present offers. The rapid progress of the reform movement has been remarkable, and if the Put-in Bay meeting is as large as the committee now expects, we think it will be possible to complete the reform this very fall. This is a "consummation devoutly to be wished." Every member in the trade, publisher, jobber, and retailer, is directly interested in it. Its proper conduct and final success is a matter of bread and butter all around. And now is the critical moment. If this movement should be allowed to fail, the retail book trade will be left in a condition in which it cannot long remain. The publishers will in large measure have to become their own distributors, and in losing the retailers they will lose a good part of their present trade as well as the natural increase that comes of the efforts of local dealers. The jobbers are already working at a loss, between the underselling of the publishers and their own extreme competition. The interests of all unite in the demand that the trade should now be put upon a "hard-pan" basis. And the reform can be managed much more easily now, from the

financial point of view, than when the measures for the resumption of specie payments that must be set on foot by next year, shall mark a further divorce between prices and values. Let every one go to Put-in Bay and help.

There are one or two points on which we would like to say a word to the Convention. In the first place, it must always be kept in mind that the trade is one: there can be no real antagonism between publisher and retailer, or between East and West in this matter. The reduction of prices and of discounts, let it be understood, is not a sacrifice on the part of any division of the trade. It is necessary to have a full understanding on this point, because we hear that certain Western jobbers protest against the change in the price list of Messrs. Wilson, Hinkle & Co., and this fact illustrates the difficulty of clinching the reform. The margin suggested for the jobber by the Convention was the difference between twenty-five and a third off, representing ten per cent. on the stock handled by the jobber, which, with his larger and quicker sales, is a fair distribution of profits between him and the retailer. Under present circumstances, the jobbers do not make five, because of the underselling and extreme competition. Their profits, under the new scale of discounts kept stiff, as the present cannot be, will increase with the decrease of discounts. The same is true of the publisher; the same is true of the retailer. A real discount of twenty-five per

cent. will be much more to the latter than a nominal discount of forty. This must be kept in mind, so that every dealer will see that it is to his interest to support with all his might, and in no way to decry the firms which first make the discounts closer.

By their circular, Messrs. Wilson, Hinkle & Co. pledge themselves to the trade to maintain the discounts therein named. This of course means that the price will be made by orders and not by dealers, which is the natural way to distinguish between jobbers and retailers. The man who buys \$500 worth at the beginning of the season certainly is not entitled to buy at the \$500 price on every little lot he orders thereafter, because this would break entirely through both the spirit and the letter of Messrs. Wilson, Hinkle & Co.'s announcement, and take away the jobber's margin. The new scale, as we said, does not go far enough, because it is not so close but that a much larger discount than a third can be safely allowed with profit to the manufacturer, and the trade does not reach "hard pan" until that is the basis.

This will probably bring down retail prices about twenty per cent., though the price must be re-adjusted on each book to make even amounts. Especially at the West, anything less than five cents is quite disregarded, and the new price of McGuffey's Speller, 18 cents, would be practically either 20 or 15. All these things have to be looked out for. Nevertheless, gratitude demands that such a step of Wilson, Hinkle & Co. and of all who advance, however little, in the right direction, should be received with cordial thanks.

It seems to us that the Convention will do well to adhere essentially to the original platform, with the exception of the claim relating to "books by mail." We are fully convinced that the bookseller does not need this; nor are the publishers willing to restrain themselves in this way from cultivating new territory where there are no dealers. It is not to be supposed that under a new system, on which the retailer can afford to keep well stocked, a buyer will waste time and trouble and postage to send miles away for a book which may be damaged or lost in the mails, and if the bookseller does not keep stocked the publisher has a clear right to communicate directly with the buyer. The reason individuals sent to the cities was because they could get books there below price, and the moment underselling is stopped, what is to be complained of in "books by mail" is stopped also. We believe that the publishers are perfectly willing to do all that is desirable in advertising books as "For sale by all booksellers."

Mr. Aston, as we have before stated, was very successful in procuring the pledges of many of

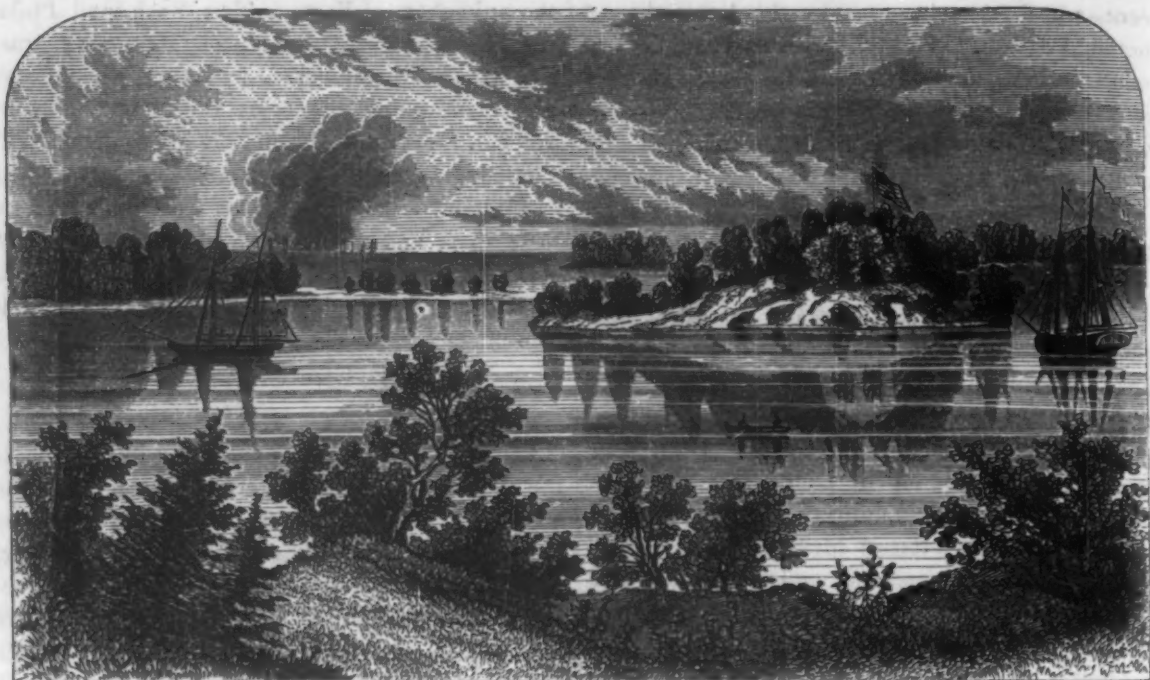
the publishers of Boston, New York, and Philadelphia to be present at Put-in Bay. We trust this will be remembered, and that, when possible, members of the firms themselves may be present. This is of the utmost importance. The Pittsburg trade is also secured; Messrs. R. Clarke & Co. and Geo. E. Stevens & Co. will be on from Cincinnati, and the Chicago trade is expected *en masse*. Put-in-Bay is a lovely place, and the trip is sure to be enjoyable as well as profitable. It is also made cheap. Therefore let everybody

GO TO THE CONVENTION.

WE give elsewhere a practical summary from the *Tribune's* Washington correspondence, of the alterations in the copyright law, which are quite important. Besides the use of the shorter phrase, "Copyright, 18—, by —," the chief improvement is in rendering to the Patent Office, where they belong, the trade marks and labels which have so cluttered up the copyright office, much to Mr. Spofford's embarrassment and disgust. This greatly simplifies the recording work, and will reduce the 15,000 entries annually to proper proportions. We trust we shall be enabled under the new arrangement to carry out a long-projected plan of our own, of publishing as a monthly supplement to the WEEKLY, for use by libraries as well as the trade, a full bulletin of copyright entries. We took certain steps toward this purpose early in the year, but were then deterred—though quite as much by the "hard times" as by the difficulty of issuing the copyright lists. In fact, the Washington authorities were kindly forward in the matter, and our thanks are due both to librarian Spofford and Senator Howe, chairman of the Library Committee, for courtesies then received.

IT is stated that not one of the libraries or historical societies of the United States have yet subscribed for Mr. Edward Arber's proposed literal transcript of the Registers of the Company of Stationers of London, between 1554 and 1640, which, he says, "are to the entire Saxon race in respect to the books of our Golden Age what Domesday Book is to the inhabitants of England as to our Iron Age." We trust this deficiency will be immediately remedied. Mr. Arber may be addressed at 87 Augustine Road, Camden Square, N. W., London. The edition will not exceed 460 copies, the price being 20 guineas large paper, 50 guineas, and all copies not subscribed for by publication day will then be destroyed.

AN entertaining volume of travel in "The Wild North Land," describing life in the Arctic regions by Major Butler, will shortly be published by Messrs. Porter & Coates.



Put-in Bay.

PUT-IN BAY, the favorite Western summer resort, is on the southern shore of Lake Erie, sixteen miles from Sandusky (four boats daily), forty miles from Toledo, sixty from Detroit (two boats daily each) and sixty miles from Cleveland, with which there is also steamboat communication. The Bay, so-called from Perry's putting in there at his great victory, is a lovely spot, as will be seen from the above cut, and here is Jay Cooke's famous place, on Gibraltar Island. The hotel accommodation is ample :

Put-in Bay House, capacity, 1,000; Beebe House, capacity, 300; Bing House, Hunker's Summer Resort, and the West House. At the former, of which a cut is given below, which will be the Convention head-quarters, board is reduced to \$2.50 a day to members.

Visitors from Cincinnati, or South, can take the Short Line, via Dayton, Springfield and Sandusky; or the Cincinnati, Hamilton & Dayton, via Toledo. Toledo and Detroit can take P.M. trains and reach the Island by way of Sandusky, or by steamers direct. Indianapolis and farther West can take the



Bee Line, via Bellefontaine; or the Pan Handle, via Urbana to Sandusky, or the D. & M. to Toledo. St. Louis and all intermediate points can take the Toledo, Wabash and Western Railway to Toledo. Baltimore, Philadelphia, Washington and intermediate points can take the Baltimore and Ohio R.R., or Lake Shore to Sandusky. Railroad fares have

been generally reduced to members of the trade. (See PUBLISHERS' WEEKLY, June 27.)

Eastern visitors may reach the Island via Sandusky, by Erie or Central Railroad, connecting either with Atlantic and Great Western or Lake Shore roads. The fare to Sandusky is \$16.05; return-tickets from the Bay can probably be had

cheaper on reaching there. It is possible that arrangements may be made by the Eastern trade to run a special Pulman Palace car through to Sandusky for their accommodation; those who would join in such an arrangement are requested to send their names to the office of the PUBLISHERS' WEEKLY. The 9.00 A.M. Erie and 10.00 A.M. Central express reach Sandusky at 9.10 the next morning; the 7.00 P.M. Erie and 8.00 P.M. Central (6.00 P.M. Sunday) express reach there at 9.23 the next evening. It is necessary for New York delegates to start Sunday night or Monday morning.

UNDER date of July 2d, the indefatigable Mr. Steiger (22 and 24 Frankfort street) issues a circular for a series of Descriptive Catalogues of American books now in the market. He has already projected catalogues in five divisions, each of which is to have a full index of subject matters. These are: 1, In the departments of Architecture and Art, Skilled Labor, Manufactures, Engineering, Surveying, Mechanics, Military and Naval Science; 2, on the theory of Education and Instruction, and on Languages; 3, on Natural Sciences, Chemistry and Pharmacy; 4, on Jurisprudence, with index of subject-matters; 5, in the department of Medical Science. If these succeed others are contemplated. Mr. Steiger proposes to undertake this work without remuneration and proposes to distribute the catalogues free. We cannot too strongly urge publishers to serve themselves by giving Mr. Steiger all possible assistance in this great work. Blanks to the number of books issued by any publisher in their departments will be furnished free of charge on application, and these should be immediately sent for and carefully filled out. Mr. Steiger wishes also two copies of all catalogues, prospectuses, etc., for his files. His Descriptive Catalogue of Scientific, Technological, and other Special Periodicals of the United States, with index of subject-matters in English, German, and French, is now going through the press; single copies will be sent free to all who may apply for it.

LETTERS TO THE EDITOR.

The interests of the trade cannot be better served than by a full discussion by its members of all questions which affect it. Our columns are always open to communications on any such subject, provided they be brief and suggestive, and we cordially invite the trade to express any suggestions or opinions of interest or value in "Letters to the Editor."

Publish Less and Push More.

TOLEDO, O., July 7, 1874.

To the Editor of the Publishers' Weekly:

IF our commendation of any of your enterprises for the benefit of the book trade is or can be

made of any service to you, we are sure we have not the least hesitancy in handing such commendation in, for the service you have already rendered us is evidenced by the well-thumbed Trade List Annual before us. Useful as this has been, we expect more from the forthcoming list, and we sincerely trust that at length publishers are sufficiently awake to their own interests to put into your hand the material needed to enable you to realize our best expectations.

From our own experience we know of no means that can compare with the Annual, in keeping reliable lists before buyers. It is in continual service, and, by its means, books that would often be overlooked are brought out and their sale promoted.

We are wholly at a loss to understand the apathy of publishers in this matter. Our attention has been called to the statement of Mr. Steiger, that out of two thousand applications to American Authors and Publishers only three hundred elicited an answer. Seeing as clearly as we do from our standpoint, as booksellers, the need of just these catalogues, we cannot at all understand the policy which makes publishers and authors indifferent when their interests should induce them to see that the lists are as complete and as accurate as they can be made.

It seems to us that publishers exhaust their efforts in preparing and pushing new books, when a better policy would be to keep attention on the best books already upon their lists, and be satisfied with fewer but better new ones. Their present policy is producing a great harvest of too many poor and useless books, and we can well wish for a plan which should at least have the tendency of keeping alive what has proven to be valuable.

We are greatly pleased that you have added to your plans that of preparing a *Stationery Annual* and that separate from the other volume, which is now too large for convenient use. It is almost impossible to arrange for prompt reference the many lists connected with our trade. It is with a great sense of relief that we look forward to the coming of the proposed book, and it is with great pleasure that we acknowledge your eminent services in its preparation. Is Mr. Steiger going over your ground at all? We like greatly his Subject Index and hope the day is not far distant when all American books will be as easy to find as this list renders the few he has been able to find out about.

Yours respectfully,

BROWN & FAUNCE.

Press Copies.

JUNE 29, 1874.

To the Editor of the Publishers' Weekly:

DEAR SIR: Allow us to attract attention to the use and abuse of an important book trade appliance. No doubt the majority of publishers are aware of the benefit derived from sending copies of new books to the editors of periodicals, who in return for the courtesy are expected to publish notices of such books, for they well understand that these notices greatly influence the sale of the books. But they seem to overlook that this consideration and the added one of the considerable expense which "press copies" are to them demand their being distributed in a careless and systematic manner, and not in the careless way that now much curtails their usefulness.

In the first place the bookseller justly holds that the "press copies" should reach the editors of his local papers through his hands, and that whatever advantage may for this fall to him is

rightly his. Even the publishers must see, that when a dealer buys of a jobber from ten to twenty copies of a new book and receives no editor's copy, they do him an injustice when they send the press copies directly to the papers in his city where the book is noticed and advertised as being sent post paid by—the publishers.

Another irregularity is that while one firm in a city using but a few copies of new books regularly receives press copies another firm who may order from ten to twenty copies of the same receives none. This is manifestly unjust.

If of the first edition a proper proportion—the number depending upon the nature and class of the book—were set aside as books for review, and if the publisher would send them in this proportion to the jobbers, the latter could then send to their customers in such numbers as each case would seem to require, and as they fill orders for perhaps three-fourths of the edition they can certainly distribute them to better advantage than the publisher. When advanced sheets are sent out for review they should be sent through the dealer who has sent in an advanced order for the book.

It should be the duty of the retail bookseller to see that books sent through him go to the paper that has the largest circulation and greatest influence and that will give them the best notices. We have also observed that some papers—especially those that do not particularly pride themselves on their literary departments—are inclined to let books accumulate before reviewing, and then rush them all off at once with a half-dozen lines for each, whereas, if they had only one book at a time the usual result would be a longer and better notice.

L. F. S.

CORRESPONDENCE.

PHILADELPHIA, July 6.—Another meeting of the "Philadelphia Book Trades Association" was held last week. Mr. R. S. Menamin, dealer in printers' materials, from the committee appointed in the matter of the objectionable Uniform School Book Bill, reported the action of his associates. The bill was really killed in the State Legislature before it was possible for the committee to reach Harrisburg. On motion of Mr. Bloomfield Moore, paper maker, a vote of thanks was tendered Mr. W. W. Harding, newspaper proprietor and Bible manufacturer, for his most efficient services in behalf of the United States industries, in the effort to defeat the Canadian treaty. Mr. Sylvester Megargee, paper maker, said he understood the West was very much alarmed about the treaty, which was destined to bring utter ruin upon the manufactures of the country, if confirmed. Other speeches of a similar stamp were made, but in the report of the meeting no mention occurs of the interests of booksellers or publishers.

"After some further remarks," says the report, the following resolution was adopted, and the meeting adjourned:

"Resolved, That persons connected with American industry are earnestly requested to watch carefully the proposed reciprocity treaty with the Dominion of Canada, so that it may not receive the sanction of the Senate of the United States, and to urge upon their Senators, when the question of ratification shall come before them, to defeat a measure so fraught with evils to the country.

J. V. W.

LITERARY AND TRADE NEWS.

MR. VERNE'S name threatens to become the red flag of the publishing arena. Some time since Messrs. J. R. Osgood & Co. announced a collection of his shorter stories, under the title of the latest, "Dr. Ox and other Stories." Messrs Wm. F. Gill & Co. have within a few days announced the stories under the title of "From the Clouds to the Mountains," including the five narratives of adventure: "A Drama in Mid Air;" "Dr. Ox's Hobby;" "A Winter in the Ice Fields;" "Master Zacharius;" and "The Fortieth French Ascent of Mt. Blanc." Both books will be hurried out at once and a desperate rivalry is promised. The "courtesy of the trade" is indeed poor law.

THE attention of the trade should be called to the Messrs. Leavitt's announcement of the trade sale, to be held as usual in September. It is well for those who are to contribute to make their arrangements as early as possible.

A SUBSCRIPTION novel, by Col. John Hay is in the air, if not in press.

MR. C. C. COFFIN ("Carleton") is at work on an elaborate pictorial book.

JULIAN HAWTHORNE'S recent novel of "Idolatry," is promised by James R. Osgood & Co. for September.

IT is stated that Bret Harte was paid \$600 for his *Times* story.

MR. GEO. HENRY FELT'S work on "The Kabbalah of the Egyptians, and the Greek Canon of Proportion," is now to be published by J. W. Boutton, 706 Broadway, instead of the Osgoods, in imperial quarto size, with one thousand illustrations, in ten \$2.50 parts of sixty-four pages each. Circulars, fully describing this important work, will be sent on application. Mr. Felt claims to have made the greatest art discovery of modern times, and he has the testimony of some of our most eminent men to substantiate his claim.

MESSRS. KELLY, PIET & CO. have reduced somewhat the prices of Kenrick's Bible, the fine volumes, in cloth, now selling for \$25.00 and in half turkey antique for \$40.00, while the finer bindings and separate vols. remain as heretofore.

A WORK describing "The Life and Times of Silas Wright," has been written by the Hon. R. H. Gillett, of this State, and will shortly be published in two volumes of 800 pages each.

FOR Mrs. Kate H. Doggett's excellent translation from his "Grammar of the Art of Design," (Hurd & Houghton) Charles Blanc has written her a letter of thanks, expressing his desire that she may complete the valuable work.

TO the teaching of Mr. Ruskin, says Mr. Welford in the *Book Buyer*, much of this extension of the usual architectural horizon is due, and his influence would be much larger than it is, did he only allow himself fair play. But he now furnishes a noticeable example of the impolicy of interfering with the regular course of trade in all ordinary matters of supply and demand. The books that he published through the trades have all met with—considering their size and price—a really extraordinary sale. The recent reprint of one thousand copies of "Modern Painters" is already so nearly exhausted that the price is raised 50 per cent., but even this success did not satisfy him, and it is well known he started as his own publisher on a strictly cash basis a year or two since. In that capacity he has pro-

duced six handsomely bound volumes, at a not immoderate price. This small experience has been sufficient to prove the fallacy of his calculations, and recently he gives notice to the public that "I find the trouble and difficulty of revising text and preparing plates much greater than I expected, and raise my price, therefore, this year eight and sixpence (or double on all but one,) on each class of books." This, of course, kills what little sale the new issue met with. As it was, the supply taken for one New York house (*Scribners*) was larger than the number of copies subscribed for by the whole London book trade. Mr. Ruskin, with desperate resolution, announces a new volume, "Val D'Arno. Ten Lectures on Art of the 13th century in Pisa and Florence, with twelve plates," and this a few people must have at any price, but the general trade is nil.

AN extra illustrated handsomely bound large paper folio edition of Irving's "Life of Washington," in five vols, was stolen with other books from the store of Messrs. Putnam, in Fourth Avenue, on the 4th, against purchasing which the trade and buyers of fine books are particularly cautioned. The set was prepared with special care by the late Mr. George P. Putnam and contains many rare engravings, in addition to some 400 illustrations inlaid with the text, and also chapters of the original manuscript. It is bound in full dark green morocco, with dark linings, and each volume is stamped in the inside cover with a coat of arms.

DURING the visit of the President of the Book Trade Union to the metropolis, he went, as in duty bound, to the Hippodrome. What was his professional disgust to have thrust upon him by one of Mr. Barnum's emissaries, a copy of that distinguished showman's life. "Here y'are, a \$3.50 book for \$1.00!" "Good heavens!" exclaimed the A. B. T. U. representative. "I didn't expect to find a demoralized bookseller here, or I wouldn't have come!" Mr. Barnum, however, declined to join the Union, and will not exhibit at Put-in Bay.

Foreign News.

ALFRED VON KREMER will shortly publish a book on "The History of Civilization during the times of the Khalifs," in two volumes. His work will probably be translated into English.

MR. BERNARD QUARITCH, 15 Piccadilly, London, is publishing a new edition of Layard's "Birds of South Africa," revised and augmented by Mr. Bowdler Sharpe. The subscription price is 31s. 6d.

A FRENCH publishing house, C. Reinwald & Co., of Paris, announces the following important series as forthcoming: "Bibliothèque des Sciences Contemporaines, publiée avec le concours des Savants et des Litterateurs les plus distingués." Among the names of contributors are mentioned those of M. M. P. Broca, General Faidherbe, C. Martins, Carl Vogt, E. Grimaux, G. Pouchet, &c.; and among the works already in hand are mentioned, "L'Anthropologie," "La Biologie," "La Linguistique," "L'Astronomie," &c. These volumes are to be in 12mo, and to contain from 350 to 500 pages each.

MR. ABBOTT'S "Concordance to Pope," is now ready for the press. The Concordance does not include Pope's translations and imitations.

MR. MORTIMER COLLINS has in the press a three volume novel called "Frances."

LONGFELLOW'S "Evangeline" has recently been translated into Portuguese by a Brazilian poet, Dr. Franklin Doria.

PROF. CARL KNORTZ has followed his translation of "Evangeline" with one of "The Courtship of Miles Standish," also in hexameters, and, like the former, published in the Universal Bibliothek of Philip Reclam jr., Leipzig.

HOLLAND, with its 3,515,316 well educated inhabitants, has 1,004 booksellers, 367 hand-press-printers and 98 printers by steam; 153 paper manufacturers and wholesale paper dealers, 87 bookbinders, 61 music sellers, 48 printsellers, and 10 map and chart publishers. In no country in the world is there so large a number of booksellers compared with the total population, Scotland, perhaps, would take the next rank.

THE British Booksellers' and Stationers' Association has offered prizes for essays, to be competed for by its members during the present year. The first, a prize of £5 for "A Historical Sketch of Periodical Literature in Britain." The second subject is, "A History of Copyright Law in Britain." For this two prizes are offered, one of £5, the second of £3.

The Copyright Amendment.

The new law relating to patents, trade marks, and copyrights provides that no person shall maintain an action for the infringement of his copyright, unless he shall give notice thereof, by inserting in the several copies of every edition published, in the title page, immediately following, if it be a book, or if a map, chart, musical composition, print, cut, engraving, photograph, painting, drawing, chromo, statue, statuary or model, or design intended to be perfected and completed as a work of fine art, by inscribing upon some visible portion thereof, or of the substance on which the same shall be mounted, the following words: "Entered according to the act of Congress in the year—, by—, in the office of the Librarian of Congress, at Washington;" or, at his option, the word, "copyright," together with the year the copyright was entered, and the name of the person by whom it was taken out, thus: "Copyright, 18—, by A. B." For recording and certifying any instrument of writing for the assignment of a copyright, the Librarian shall receive from the person to whom the service is rendered one dollar, and for every copy of an assignment one dollar; said fee to cover in either case a certificate of the record, under seal of the Librarian of Congress, and all fees so received shall be paid into the Treasury of the United States. In the construction of this act the words "engraving," "cut," and "print" shall be applied only to pictorial illustrations or works connected with the fine arts, and no prints or labels designed to be used for any other articles of manufacture, shall be entered under the copyright law, but may be registered in the Patent Office. The Commissioner of Patents is charged with the supervision and control of the entry or registry of such prints or labels, in conformity with the regulations provided by law as to copyright of prints, except there shall be paid for recording the title of any print or label, not a trade mark, six dollars, which shall cover the expense of furnishing a copy of the record under the seal of the Commissioner of Patents to the person entering the same. This act is to take effect on and after the 1st day of August next.

SITUATIONS WANTED.

A GENTLEMAN, for years connected with one of the largest publishing houses in the country, and more recently one of the partners of a New York stationery house, and possessing a large acquaintance and trade, desires the management or some leading position, at a fair salary, in a well established book and stationery concern. The highest references given.—Address "Experience," office PUBLISHERS' WEEKLY.

BOOKS WANTED.

SEND condition and price to James Campbell, Bookseller, 18 Tremont street, Boston.
North American Review, Nos. 3, 4, 5, 13, 14, 15, 155, 166, 208.

Shea's Discovery of the Mississippi.
Flush Times in Alabama.
Tyndall's Glaciers of the Alps.
Squiers' Serpent-Symbol. Roy. 8vo., N. Y., 1851.
Ford's Illinois.
Brown's History of Illinois.
Reynold's " " Illinois.
Vol. II.—Wilkes' Exploring Expedition. Roy. 8vo.
Wheaton's Life of Pinkney.
Ewbank's Hydraulics.
D'Aubisson's Hydraulics. Trans. by Bennett.

ROORBACH, from May, 1855, to Jan., 1861, and from 1848 to 1861. State price.—A. W. MOLLOY, 624 Market street, Phila.

BOOKS FOR SALE OR EXCHANGE.

FOR SALE.—Sanders', Sargent's, Town's, Hillard's, Independent, and Parker & Watson's Readers in moderate quantities. Second-hand, good condition.—A. H. CLARK, Peekskill, N. Y.

FOR SALE.—A Set of Encyclopædia Britannica. Eighth edition. 22 vols. Half Russia. For terms address B. P. & Co., 4138 P. O., N. Y. City.

FOR SALE.—Catalogue of the Gowans' Sale. 16 parts, 8vo, paper, uncut, pp. 2,476, embracing titles of 52,785 books.—A. W. MOLLOY, 624 Market street, Philadelphia.

NOTICE TO THE TRADE.

Conjugal Sins,

BY

AUGUSTUS K. GARDNER, A.M., M.D.

1 vol., 12mo. Price, cloth, \$1.50; paper, \$1.00.

[Now in its Twenty-second Edition.]

AND

SCHEM'S

Statistics of the World,

Atlas form, bound in flexible boards, price 50 c.

Published by

G. J. MOULTON, New York,

Will hereafter be supplied to the
Trade by

LEE & SHEPARD, Boston; and

LEE, SHEPARD & DILLINGHAM, New York.

New York, July 1st, 1874.

Our PRICES, DISCOUNTS & TERMS to the Trade will remain unchanged.

Iverson, Blakeman, Taylor & Co.

GEO. E. STEVENS & CO.,
Jobbers and Retailers of Books and Stationery in all departments, at the old stand, 39 West Fourth St., Cincinnati (Wholesale House, No. 134 Walnut St.)

Special attention given to School Books and supplies. Correspondence solicited.

A TOUCHING STORY.

JOHN HATHERTON. By the author of "Effie's Friends." 18mo 75 cts.

One of the most touching stories in print. No one can read it without having awakened in him the better feelings of his nature.

AUTUMN LEAF STORIES. By E. M. J.
Nine Illustrations. 18mo 60 cts.

There are nine stories for the young in this little volume. Each is an argument against some fault—selfishness, revenge, theft, pride, etc., or an exhortation to some virtue of Christian character. The stories are very neatly told, and embalm the moral so that it will be preserved and may be useful.

COUSIN ALICE. A Prize Juvenile Story.
Illustrated. 18mo 90 cts.

LET WELL ALONE. By the author of "But Once." Illustrated. 16mo \$1.25

A story of an ingenious and skilful mechanic, who succeeded well in his business, but who was never content with moderate success, but always giving up one kind of business as soon as it began to pay, and rushing into something new that promised better. It is only too true a picture of what we see almost every day. The book contains an important lesson, forcibly illustrated.

IN EARNEST; or, Edith Palmer's Motto.
By Faye Huntingdon. 16mo \$1.00

This is a book for girls, and shows well how much can be done by taking up and ever acting on the important motto IN EARNEST.

PUBLISHED BY

Alfred Martien,

1214 Chestnut Street,
Philadelphia.

A SUGGESTION.

The attention of booksellers, who, only for their own use, have ordered copies of the **UNIFORM TRADE LIST ANNUAL**, is called to the special value of the **ANNUAL**, as a business card, when given away:

Presented discriminately, "with the compliments of the dealer," to librarians and large book-buyers, it cannot fail to prove a profitable investment. A copy, with firm name, and a notice of "all books supplied," etc., should be placed wherever it may meet the glance of lovers of books. The volume is so conspicuous and suggestive in appearance, that none who care for books can resist examining it. It must pay any bookseller to have a copy, with his business card, in every library within his district, public or private.

Even last year's **ANNUAL**, after having been replaced by the new one, may thus advantageously be disposed of.

Until further notice, subscriptions for a limited number of the ANNUAL are still received at \$1.00 per copy; but after publication day the price will be raised, if any copies should be left, which is doubtful.

F. LEYPOLDT, Publisher,

P. O. Box, 4295, N. Y.

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J. M. SHERWOOD,

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